



New York State Association of REALTORS® , Inc.

Education Management Committee Meeting Report

Wednesday, February 7, 2024

Starting time: 1:00 - 3:00 pm

**Kimberly Bullard,
Chair**

**Mary Peyton,
Vice Chair**

A motion to approve the October 3, 2023, meeting report was made and passed.

The committee reviewed 2023 course enrollments in comparison to the past five years. Total enrollments for last year were 5625, 1,399 less than the 2022 total of 7024. Several factors contributed to the decline in enrollments, including low inventory and unfavorable economic conditions in the real estate market as well as a change in NAR policy allowing organizations other than state associations the ability to host and grant designation courses.

The report from the Education Foundation Committee, held virtually on January 24, 2024, was presented by Kimberly Bullard.

The Global, Resort and Second Home Markets Committee report, held on February 6, 2024, was delivered by Mary Peyton.

Local Board Education Forum Chair, Mike O'Connor, presented the committee's report from their January 24, 2024, meeting. Highlights included:

- An update from Alison Lacey, NYS Department of State's Senior License Exam Specialist, and
- A review of course evaluations and enrollments.

Faculty Development Chair, Randy Templeman, presented the sub-committee's report from their January 24, 2024, meeting, including:

- A review of 2023 faculty evaluations, and
- The announcement of Neil Garfinkel, Esq., as the newest member of the NYSAR faculty.

New business included the development of a CE program geared toward buyer representation, exploring the possibility of a designation related to co-ops and condominiums, and the overview of April's Fair Housing programming.

Caroline Downey from the New York State Department of Human Rights presented a program on how REALTORS® can work together with the Department of Human Rights toward the common good of all New York state residents.

With no other business, the meeting was adjourned.